# What we're offering

By investing in graduate recruitment and training we are seeking to recruit today the key employees of tomorrow.

Managing other people's money is a significant responsibility and we do so in challenging market environments, in multiple jurisdictions, within different regulatory regimes, amid great technological innovation and changing client needs. We operate in a 24-7 world and are judged on the quality of our often difficult decisions. Our graduate programme will give you the best possible start in a dynamic and highly rewarding industry.

We are offering successful candidates a 24 month **programme starting in September 2015.** Our graduate programme has various application dates depending on track and location, so please check the website for details.

During the Programme you will learn new skills and develop knowledge first hand through job rotations. You will also deepen your interpersonal skills through modular training in different locations across Asia, Europe and the US. You will be able to apply your new found skills in different work situations. In much the same way we treat our clients as individuals, we don't believe in a one-size-fits-all approach for our graduates. While there will be elements of the programme that are common to all, each successful candidate will be on a tailored programme within one of three tracks.



"Anyone with the intellectual curiosity and fascination for markets will find that they can quickly make a meaningful impact."

Matthew Tillett, Portfolio Manager and former Graduate, class of 2006. Recently named one of the top '40 Under 40 Rising Stars' in asset management by Financial News (Sept 2014)

#### TRACK 1 **Investment Management**

**Insights:** Allianz Global Investors' investment management.

**Rotations:** Portfolio Management, Research, Sales.

Study: CFA qualification programme.1

## TRACK 2 Business Development

**Insights:** Allianz Global Investors' value chain and the asset management business.

Rotations: Sales, Global Solutions, Investment Management, Products, Business Operations. (3-5 rotations)

**Study:** CFA qualification programme.<sup>2</sup>

### TRACK 3 **Business Operations**

**Insights:** Allianz Global Investors' day-to-day tasks and strategic decision making in Business Operations

**Rotations:** Business Operations<sup>3</sup>, Investment Management, Sales.

**Study:** CFA qualification programme.<sup>2</sup>

## All tracks: Induction and Interpersonal Skills Training

Portfolio Management

Research

Sales

**Investment Management** 

Sales

**Global Solutions** 

**Business Operations** 

**Products** 

**Business Operations** 

**Investment Management** 

Sales

All tracks: One International Rotation and International Project. All tracks: A manager will sponsor and coach you through-out the programme.

On successful completion, you will work in Portfolio Management or Research On successful completion, you will work in a business development or client facing role

On successful completion, you will work in one of the **Business Operations areas** 







strategic topic



Program end



"Our corporate culture is very open-minded, there is space to develop your professional skills and you will also find that you get a lot of support from experienced investors."

Bianca Schnieder, Research Associate and former Investment Graduate, class of 2006.

# What we're looking for

We recruit from a wide range of backgrounds, provided you have achieved high grade degree level qualification.

We are looking for people that demonstrate a willingness to learn and have a fresh perspective. You don't have to be a newly qualified graduate as we welcome candidates who have up to a maximum of two years relevant work experience.

#### You'll need:

- passion
- enthusiasm and curiosity
- learning agility
- good communication skills

You will need to be fluent in English. International experience and proficiency in an additional language would be an advantage. Investment Graduates will also need to demonstrate strong quantitative and analytic abilities.

If you're full of new ideas and are willing to go beyond the 'tried and tested' approaches, then we'll equip you with everything you need to progress both personally and professionally. We seek to reward individual performance while recognizing the value of teamwork. So, you'll need to be forward thinking, keen to share knowledge and ready to support your fellow graduates.

If this sounds like you, then apply today!

1 Investment Graduates are expected to achieve Chartered Financial Analyst charter status after completion of the Graduate Programme. 2 Business Operations, Real Estate Management, Legal and Compliance, Operations, Real Estate Management or IT.

# Why join Allianz Global Investors and its Global Graduate Programme?

Allianz Global Investors is a leading active investment manager, operating from 23 locations and in 17 countries.

Today, we manage over EUR 350 billion in assets for individuals, families and institutions worldwide. We employ close to 2,800 people, including over 500 investment professionals and nearly 400 client relationship managers.

Our success depends on the insightfulness of our investment decisions and advice for clients in a dynamic industry and often challenging market environment. We therefore dedicate significant resource to understanding markets and understanding our clients' needs in order to act in their best interests.

Serving a diverse client base, we are interested in recruiting people from different backgrounds and foster an inclusive working environment. We are nevertheless united by our corporate culture and shared values, which help to distinguish us as a valued employer and a client-centric firm.

We are a long-term investor, so we are also interested in continuity and attracting employees for the long-haul, employees who continue to learn and who share their knowledge with the next generation.

To work for Allianz Global Investors is to work for a firm that strives to deliver excellence in all that it does, and to work for a firm that inspires the commitment of its employees.

Become part of the next generation of investment and business professionals at Allianz Global Investors

- Develop new skills and first hand knowledge through job rotations.
- Move around our global organization, including at least one international assignment.
- Deepen your interpersonal skills through modular training.
- Benefit from having a business manager act as your sponsor and coach throughout your programme.
- Our graduate programme will give you the best possible start in a dynamic and highly rewarding industry.

Find out more and apply online:

www.allianzgigraduates.com

# Interested?

If you meet the criteria we're looking for, please check the website for further details of how and when to apply depending on your location.

If your application is successful, you'll be invited for a first-round interview. Everything we will ask during these interviews is designed to encourage you to demonstrate your drive, enthusiasm and commitment to a career in asset management.

If you're interested in applying for one of the three tracks offered through our graduate programme, you can apply online at:

www.allianzgigraduates.com

Allianz Global Investors GmbH Seidlstraße 24–24a D-80335 Munich, Germany

www.allianzglobalinvestors.com



**Understand. Act.**